

## Message Text

UNCLASSIFIED

PAGE 01 TEHRAN 06018 250628Z  
ACTION NEA-11

INFO OCT-01 EB-08 ISO-00 /020 W  
-----040973 250631Z /10  
R 221023Z JUN 78  
FM AMEMBASSY TEHRAN  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 9046

UNCLAS TEHRAN 6018

E.O. 11652: N/A  
TAGS: BBSR, IR  
SUBJ: WTDR/FTI: DIESEL AUTO PARTS CO.

REF: (A) USDOC 9845, (B) 77-TEHRAN 11001, (C) 77-TEHRAN 4637

1. IRAN

OFFICE USE: 2. 507 3. BLANK 4. 01  
5. DIESEL AUTO PARTS CO.  
6. 152 ABBASS-ABAD AVENUE

7. TEHRAN

8. CONTACT: MR MASOUD RAFAT

9. TITLE: DEPUTY MANAGING DIRECTOR  
OTHER OFFICIALS ARE: MR MOHAMMAD-ALI FOULADI, CHAIRMAN AND MANAGING  
DIRECTOR AND HASSAN DIBAI.

10. PHONE: 851021/8 11. TELEX: 212658

12. CABLE: FOULADI, TEHRAN

13. ESTABL: 1962 14. EMPL: 200 15. SIZE LARGE

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PAGE 02 TEHRAN 06018 250628Z

16. REPUTATION: (U) UNKNOWN 17. RPT DATE: 6/78

OFFICE USE: 18.NA 19. X 20. NA  
21. NA 22. NA  
23A 353100 AGT. IMP. DIS. RET. OF CONSTRUCTION MACHINERY.  
23B. 35230 AGT. DIS. IMP. RET. OF AGRICULTURAL IMPLEMENTS.

23C. 35370 AGT. IMP. DIS. RET. OF LIFT TRUCKS  
23D. 37120 AGT. IMP. DIS. RET OF PASSENGER CARS.

24. FOREIGN SALES: LOCAL ONLY

25. FINANCIAL REFS: BANK MELLI IRAN

26. TRADE REFS: SAME AS (27).

27 FOREIGN FIRMS REPRESENTED: FIAT ALLIS, CONSTRUCTION MACHY,  
1973; ALLIS CHALMERS AGRIC MCHY, U.S., 1973; FIAT SPA, AUTOMOBILES,  
ITALY, 1976; HYSTER CO., U.S., 1976; CUMMINS ENGINE INC., U.S.,  
ENGINES, 1976.

29. POST EVALUATION: ESTABLISHED IN 1962, DIESEL AUTO PARTS COMPANY  
IS OWNED AND MANAGED PRINCIPALLY BY MR. MOHAMMAD-ALI FOULADI WITH  
MESSRS. HASSAN DIBAI AND MASOUD RATAT CONCERN EXCLUSIVELY RE-  
PRESENTS SEVERAL IMPORTANT FOREIGN SUPPLIERS, IMPORTING AND DIS-  
TRIBUTING AGRICULTURAL AND CONSTRUCTION MACHINERY, LIFT TRUCKS  
DIESEL ENGINES, PASSENGER CARS AND RELATED SPARE PARTS. IN  
1977, FIRM FORMED NEW SUBSIDIARY CALLED DIESEL AUTO PARTS  
TRADING COMPANY IN ORDER TO REDUCE ITS TAX LIABILITIES. SINCE  
1976, DIESEL AUTO PARTS AND THE NEW COMPANY BEEN CONFRONTED WITH  
FINANCIAL DIFFICULTIES DUE TO OVER EXPANSION, BY THE PARENT FIRM.  
SUBJECT FIRM'S REGISTERED CAPITAL IS 100 MILLION RIALS, WHILE ITS  
ACTUAL WORKING CAPITAL EXCEEDS THIS FIGURE. LOCAL BANKING AND TRADE  
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PAGE 03 TEHRAN 06018 250628Z

SOURCES ARE RELUCTANT TO DETERMINE THE FIRM'S CREDIT WORTHINESS,  
BECAUSE OF ITS FINANCIAL DIFFICULTIES.

29. PREP: D. KASHANI APPR: DAVID E. WESTLEY  
NAAS

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Draft Date:** 22 jun 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01 jan 1960  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1978TEHRAN06018  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D780264-0073  
**Format:** TEL  
**From:** TEHRAN  
**Handling Restrictions:** n/a  
**Image Path:**  
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**Legacy Key:** link1978/newtext/t19780628/aaaaaymd.tel  
**Line Count:** 99  
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**Litigation History:**  
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**Office:** ACTION NEA  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
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**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 29 mar 2005  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** N/A  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2236103  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** WTD/FTI: DIESEL AUTO PARTS CO.  
**TAGS:** BBSR, IR  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/a1053a83-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Sheryl P. Walter  
Declassified/Released  
US Department of State  
EO Systematic Review  
20 Mar 2014  
**Markings:** Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014